



## **Kevin J. Koehn**

### **American Business and Financial, Inc.**

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Web Pages: [www.AmBFI.com](http://www.AmBFI.com)

[www.ExitStrategist.com](http://www.ExitStrategist.com)

[www.peergroups.biz](http://www.peergroups.biz)

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#### **Education:**

- 1999 – 2000** Completed Certified Financial Planner (CFP) Courses  
Mankato State University, Mankato, MN.
- 1974 - 1976** Masters Degree in Business Administration (MBA)  
Mankato State University, Mankato, MN.
- 1969 - 1972** Bachelor of Science Degree (BS)  
University of Wisconsin, Eau Claire, WI

#### **Career History:**

##### **1982-Present**

**President of American Business & Financial, Inc.** -- Kevin helps business owners and Non-profit organizations with their Strategic Planning needs. He also provides consulting services to business owners regarding their various 'exit' strategies. He coordinates 'inter-generational' transfers of family owned businesses, and provides coaching to businesses that are in the process of transferring their business ownership to 'junior management.' Kevin also does merger and acquisition work (business brokerage) or sales to third parties.

American Business & Financial, Inc. provides business appraisals for mid market companies and does management and financial consulting for start-up businesses and business turn arounds. AmBFI assists it's clients with their commercial lending needs and specializes in Small Business Administration loans.

Kevin facilitates and coaches business owners in peer groups that exist to share ideas and resources with one another.

##### **1976-Present**

**Adjunct Faculty at University of Wisconsin-Eau Claire, River Falls and the Chippewa Valley Technical College** -- Courses Taught Include: Strategic Planning, Corporate Finance, Investments, Entrepreneurship, Personal Financial Planning, Buying and Selling Businesses, Transitioning Family Owned Businesses and Business Valuation.

##### **1976 - 1996**

##### **Vice-President of Kemper Securities**

Sales of general securities and insurance products.